2023 YOUTH EMPOWERMENT

ANNUAL REPORT

Letter from Our Executive Director

"Since Mr. G started three weeks ago, he has transformed the entire 5th grade. We used to get 1 to 2 behavior referrals per day. Now, we maybe get 1 to 2 per week."

Mr. Walker, Principal
Brooklyn Park ES

FY '23 will be remembered as the year that changed the trajectory of TCP Charity!

After a strategic move to enter elementary schools in Brooklyn Park and Glen Burnie, I was eager for the school year to get started and knew it was going to take the perfect team to accomplish our goals. I was going to need individuals who love kids, are selfless, and who truly care about pouring truth and vision into the hearts and minds of underserved youth. More importantly, I was going to need a team who would make the necessary sacrifices to ensure the youth we serve have a chance to be successful in life.

Well folks, that is exactly what we got! By January 5, 2023, TCP had a roster of All-Star employees: Mr. G, Mrs. Jess, Mr. Lucas, and Mr. Mark were supported by volunteers who pour every ounce of love and support they have into the kids we serve. Seeing the smiles and joy on students' faces when TCP walks into the school only confirms we have All-Star team, and the academic and behavioral improvements prove our success.

With an TCP leadership in place and new programs lined up, the only thing left to do was bring in the resources to make it all work. With an expense budget 242% larger than the previous fiscal years we had some work to do. By improving our grant writing, being awarded contracts with the school system and an Annual Gala, we got the job done! Remarkably, we ended FY '23 just $339 shy of reaching our goal of $500,000 in revenue.

Reflecting on the incredible year we had and the very bright future in front of us, it became apparent that TCP Charity has reached the big leagues. WE are a legit (small) nonprofit who has a team of All-Star Mentors and Volunteers who are producing remarkable results in the lives of some of the poorest kids in Anne Arundel County.

As we look forward to FY '24, TCP Charity will continue evolving and pushing boundaries to increase our impact on Anne Arundel Country students. With a solid footprint in two Brooklyn Park elementary schools, we will expand our in-school mentoring program to Brooklyn Park Middle School, giving us the opportunity to continue supporting the rising 6th grade class. We are also excited about the launch of a new all girls program with Sisters in Sync and putting TCP back into the Meade area.

As you read through this Annual Report, I hope you get as fired up as I am about the future of TCP Charity. It is my prayer that you will continue to support us financially or as a volunteer our journey of making transformational changes that impact in the lives of hundreds of underserved youth each year.

Thank you to all our donors, funders, and partners who contributed to "Unleashing the Leader Within" underserved youth in Anne Arundel County.

Sincerely,

Andy Schindling

Founder & Executive Director

TCP Charity aka TCP Youth Empowerment

Mentoring & Equipping the Leaders of Today

TCP Charity was founded to provide underserved youth role models, opportunities, and experiences that will prepare them to overcome life's challenges

OUR MISSION

Through extracurricular experiences, TCP Charity is "Unleashing the Leader Within" underserved youth by equipping them with the character, confidence, and emotional intelligence needed to reach their full potential.

OUR VISION

TCP Charity aspires for all youth to develop a sense of purpose and direction that leads them to live meaningful and impactful lives.

OUR OBJECTIVES

1. To ensure northern AA County youth develop the key emotional intelligence skills they will need to be successful in the workforce
2. To ensure northern AA County youth are proficient in math, and develop critical thinking and problem-solving skills
3. To ensure northern AA County youth develop a solid foundation throughout high school that will inspire them to enter the workforce or pursue additional education.
4. To elicit excitement within northern AA County youth and create pathways to potential careers and jobs that fit their skill set and interests
5. To inspire northern AA County youth to pursue an entrepreneurial path in life and to engage in continually serving their local community

Community Data in the Areas We Serve

41.7%
of the population lives under the poverty line in Brooklyn Park and Glen Burnie

>100%
increase in the number of self-harm threats by students from 2020-2022

41.6%
of households in Brooklyn Park and Glen Burnie on SNAP (Supplemental Nutrition assistance program)

Minority population

76% **Glen Burnie**

61% **Brooklyn Park**

45.3%
of resident in Brooklyn Park & Glen Burnie do not have a HS diploma

> 3,200
threats of self-harm reported by AACPS students in 2022-2023

≥ 10.2%
Math proficiency in schools TCP serves

≥ 32.9%
English proficiency in schools TCP serves

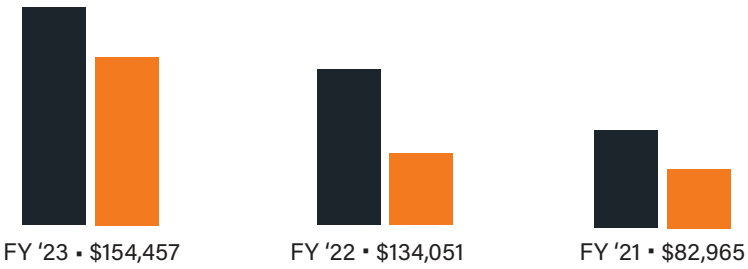
Fiscal Year 2023 Financials

(Compared to 2 Previous Fiscal Years)

Statement of Activities

Revenue	**FY '23**	**FY '22**	**FY '21**
Direct Public Support	$115,215	*$96,835	$101,885
Earned (Program) Revenue	$214,268	**$68,543	$4,859
Grants Income	$90,750	$76,364	$40,279
Fundraising Events	$78,895	***$59,620	$28,036
Total Revenue	**$499,661**	**$304,683**	**$173,966**
Gross Profit	**$475,225**	**$273,098**	**$166,747**

Expenses	**FY '23**	**FY '22**	**FY '21**
Operating & Fundraising	$27,439	$27,381	$10,619
Payroll	$158,578	$45,562	$44,846
^82% of Payroll is Program-related Expenses			
Program	$137,877	$66,660	$27,976
Total Expenses	**$323,909**	**$133,137**	**$82,784**
Net (Profit) Revenue	**$154,457**	**$134,051**	**$82,965**



* Decrease in Public Support due to income losses from business donors who decreased their gift amount due to Covid

** Earned income increased dramatically due to contracts with Anne Arundel County Public Schools and starting new summer camp programs.

*** Fundraising income increased from golf tournament growing and adding an annual gala.

Statement of Financial Position

	FY '22	**FY '21**	**FY '20**
Assets	$478,127	$273,875	$149,096
Liabilities	$24,820	$23,993	$33,226
Equity			
Retained Earnings	$249,627	$115,830	$32,865
Net Revenue	$154,457	$134,051	$82,965

TCP Programs

From leadership activities to business plan presentations to physical fitness, TCP after school programs provide elementary and middle school youth project-based and hands on experiences that produce positive outcomes in student's confidence, self-esteem, and academic performance.

TCP Young Leaders program

30 students served
12 @ Marley Middle School
18 @ Brooklyn Park Middle School
90% of students believe the program improved their self-awareness skills
86% of students increased their confidence & self-esteem
83% of students increased at least one letter grade in one subject
81% of students expressed being more comfortable with public speaking and working in diverse teams

Community Impact from TCP Young Leaders Initiatives

400 Hygiene Care Packages stuffed and delivered to local homeless
50 Pounds of litter picked-up and discarded
40 Care Packages for kids in the hospital packed and delivered
2 conservation gardens built and planted with 100 native plants each
1 garden @ Park Elementary
1 garden @ Marely Middle

> *"The TCP program has taught me to be comfortable with who I am and has helped me with my anxiety, alot!"*
>
> —Sabrina

> *"TCP has taught me how to handle my emotions and how to handle myself in tough situations. This has helped me not fight as much."*
>
> —Lindsay

TCP Sports & STEM program

58 students served
85% of students increased their confidence & self-esteem
84% of students showed improvements completing a multiplication table correctly

TCP Academic & Emotional Mentoring program

100% of students improved alphabet and reading skills (K-2 grade at Park ES)
90% reduction in behavioral referrals in 5th grade (Brooklyn Park ES)
84% showed improvements in computational math grades and increases in state testing scores (4-5th graders at Park ES)

Your generous support helped serve
125 total students
through TCP programs

Summer Camps

TCP summer camps offer rising 3rd-8th grade students an experiential learning experience that enhances camper's emotional intelligence, critical thinking, problem solving, collaboration, and STEAM skills. Through TCP summer camps, campers develop self-awareness and communication skills that lead to increases in confidence and self-esteem and stronger relationships with their peers.

Leaders in STEAM Camp

56 middle school campers

90% of campers believe the camp improved their self-awareness skills

86% of campers increased their confidence & self-esteem

82% of campers said they felt more equipped to be an effective leader

80% of campers expressed being more comfortable with public speaking and working in diverse teams

> *"Thank you for giving my daughter the best week of camp she has ever experienced. Ever since Covid she has been very shy and reluctant to talk to new people. But everyday she came home from camp she couldn't stop talking about how much fun she had and the new friends she made. This camp was a blessing for my daugher!"*
>
> —**Jessica,** mother of TCP camper

Sports & STEAM Camp

55 elementary school campers

97% of campers said they participated in something they have never done before

86% of campers showed improvements in understanding and solving grade level math problems

Community Service Outcomes

2.5 hours served at Bold Love Farm

1 hour served at The Blue Ribbon Project

Your generous support helped serve
110 total campers
in FY '23

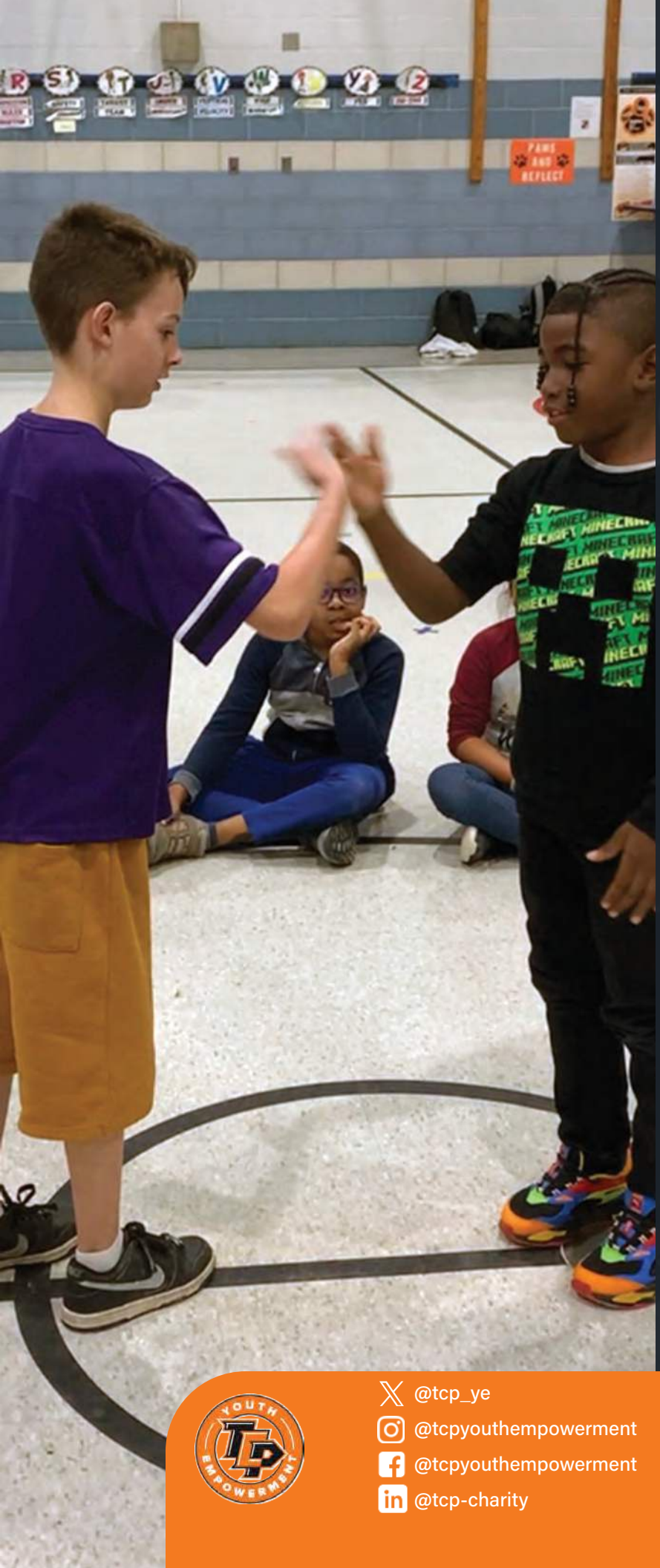
TCP Charity Donors & Funders

Legacy Partners ($10,000+)
Curt and Anita Anderson
Don Nippard Birdie Ball Golf Tournament
County Executive Community Support Grant (ACDS)
Community Foundaiton of Anne Arundel County
Kathryn B. McQuade Foundation
Ray Strieb
Sisco Associates

Hall of Fame Partners ($5,000-$9,999)
M&T Bank
Hirsch Electric
Stuart and Michele Schmidt Curio
Andy & Leslie Price
Larry & Linda Schindling
IECA Foundation

MVP Partners ($2,500-$4,999)
Burgers & Bands
Dave Gable/The Stone Store
Derrick & Sierra Wood
Mid Atlantic Community Church
Iron Rooster
Parole Rotary Club
Skyline Technology Solutions
Verizon
Wes & Kim Anderson
WesBanco

All-Star Partners ($500-$2,499)
Anne Arundel County Realtors Assoc.
Anne Arundel County Arts Council
Brian Szydlik
Douglas Realty
Erik Petersen
Edwards Performance Solutions
Gail Button
Greater Baybrook Alliance
Hannon Armstrong
Harold & Jeanne Padget
John & Jane Dyer
John & Jill DePaola
Kars 4 Kids
Mitch Eckstrom
MWE Partnership
Oscar's Alehouse (East)
Petra Contractors
Robert Mayn
Rob L.
Shawn Arnwine
Shepherd Electric
SECU
Vicki Tomchik



Board of Directors

Officers

President
Andy Schindling - Executive Director, The Complete Player Charity

Vice President
Jake Womble - Senior VP and Senior Commercial Banker, WesBanco

Secretary
Suzy Shaw - Digital Strategist, Flame Digital Communications

Treasurer
Jessica Gilbert - Senior Business Relationship Manager, M&T Bank

Board Members

Curt Anderson - Founding Partner, On Message Inc.
Marcela Burbano - Director of Player Experience, Live Casino
Niquelle Cotton - Owner, Q Consulting
Josh Falk - COO, Sisco Associates
Vince Scarfo - CEO, Clear
Stuart Schmidt - Owner, Schmidt Home Consultants
Brittany Stephens - State of Maryland
Rose Whitney - Multi-site Branch Manager, SECU

Staff

Jessica Campbell ▪ Mark Russell ▪ Garrett Sisson
Lucas Valdivia

Mentors

Marcela Burbano ▪ David (Rocky) Gonsalves ▪ Mark Huber ▪ Julius White

Program Partners

Abundant Life Church ▪ Blackwall Barn & Lodge
Capital SUP ▪ Chesapeake Arts Center
Chesapeake Bay Trust ▪ Church at Severn Run
Dealt ▪ Hope for All ▪ Homestead Gardens
Iron Rooster ▪ Live Water Foundation ▪ Price Modern
Onyx Creative ▪ Oyster Recovery Partnership
Skyline Technology Solutions ▪ The Stone Store
Wagner & Son's

@tcp_ye
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@tcpyouthempowerment
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Where to Find Us
The Complete Player Charity
640 Ravenwood Dr, Glen Burnie, MD 21060

tcpyouthempowerment.org