



LEADERS IN THE MAKING

2022



ANNUAL REPORT



Letter From Our Founding Executive Director

Heading into July 2021, the world was still plagued and facing many challenges thrust upon us by the COVID-19 pandemic. As an organization that prides itself on our ability to persevere and adapt, we knew we had no choice but to continue providing programs no matter what hurdles may come our way. We knew that we could not just sit back and watch the young people in our community suffer by being disconnected and isolated from their peers and family.

Enthusiastic about getting back to pouring love into the lives of local middle and elementary school youth and to show off our ability to persevere and adapt, we launched two brand new summer camps—TCP Leaders in STEAM and TCP Baseball & STEM. Upon completing these camps, we finished the summer feeling confident about our ability to execute high-quality summer camps and bring in new revenue through these programs.

Last year was a tremendous year of growth in all revenue categories for TCP Charity. All in all, the support we received from the community resulted in our revenue increasing by 75% and net profit increasing by 62%, year to year!!!

As we headed into the school year, we were fired up to get our newly designed leadership curriculum into the hands of our students through our Young Leaders program. We were even more fired up that both middle school programs had multiple repeat students and campers register, along with both programs hitting max capacity. On top of a revamped leadership curriculum, we switched gears for the business portion of the program and instead of a product or service, students would create business plans around the question, “How can you improve the quality of life in your community?” These changes set the program up for another amazing year of growth and impact, and it did not disappoint.

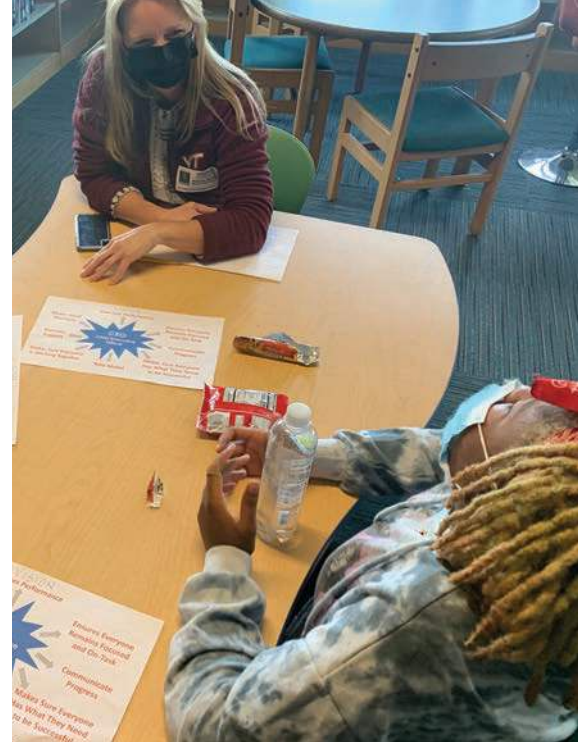
Of course, none of this would have been possible without the tremendous support TCP Charity received from our business partners, donors, and funders. Last year was a tremendous year of growth in all revenue categories for TCP Charity. All in all, the support we received from the community resulted in our revenue increasing by 75% and net profit increasing by 62%, year to year!!! With this kind of support and momentum, FY '23 is set to take TCP Charity to the next level, and we are ready for it!

As you read through the FY '22 Annual Report I hope you get a sense of encouragement and excitement from the outcomes and impact that TCP students are experiencing and producing in their community.

Thank you to all the donors, funders, and partners who have contributed to “Unleashing the Leader Within” underserved youth in Anne Arundel County.

Sincerely,

Andy Schindling
Founder & Executive Director



TCP Charity aka TCP Youth Empowerment: Mentoring & Equipping The Leaders Of Today

TCP Charity was founded to provide underserved youth role models, opportunities, and experiences that will prepare them to overcome all challenges life will throw at them.

OUR MISSION

Through extracurricular experiences, TCP Charity is "Unleashing the Leader Within" underserved youth by equipping them with the character, confidence, and emotional intelligence needed to reach their full potential.

OUR VISION

TCP Charity aspires for all youth to develop a sense of purpose and direction that leads them to living meaningful and impactful lives.

OUR OBJECTIVES

1. To ensure northern AA County youth develop the key emotional intelligence skills they will need to be successful in the workforce
2. To ensure northern AA County youth are proficient in math, and develop critical thinking and problem-solving skills
3. To ensure northern AA County youth develop a foundation they can grow on that will lead them to entering the workforce and/or college upon graduating high school.
4. To elicit excitement within northern AA County youth and create pathways to potential careers and jobs that fit their skill set and interests
5. To inspire northern AA County youth to pursue an entrepreneurial path in life and to engage in continually serving their local community

Community Data in the Areas We Serve

34.4%

of the population lives under the poverty line
(Brooklyn Park and Curtis Bay combined)

313

Homeless Youth in the Glen Burnie and North County High School feeder system

41.6%

of households on SNAP
(Glen Burnie, Brooklyn Park & Curtis Bay combined)

Minority population

76%

Glen Burnie

61%

Brooklyn Park

Math proficiency

36%

5th graders

11.1%

8th graders

6,702

disconnected youth with an unproportionate number living in northern AA County

2,862

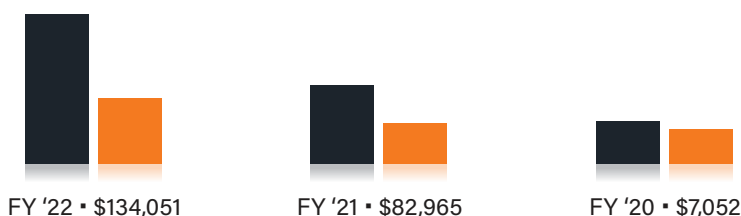
threats of self-harm reported by Anne Arundel County Public School students

Fiscal Year 2022 Financials

(Compared to FY '21 - Impacted by Covid-19)

Statement of Activities

Revenue	FY '22	FY '21	FY '20
Direct Public Support	\$96,835 [*]	\$101,885	\$58,000
Earned (Program) Revenue	\$68,543 ^{**}	\$4,859	\$19,061
Grants Income	\$76,364	\$40,279	\$5,670
Fundraising Events	\$59,620 ^{***}	\$28,036	\$14,571
Total Revenue	\$304,683	\$173,966	\$91,879
Gross Profit	\$273,098	\$166,747	\$83,715
Expenses	FY '22	FY '21	FY '20
Operating	\$27,381	\$10,619	\$10,412
Administrative	\$45,562	\$44,846	\$40,436
Program	\$66,660	\$27,976	\$23,802
Total Expenses	\$133,137	\$82,784	\$76,662
Net (Profit) Revenue	\$134,051	\$82,965	\$7,052



* Decrease in Public Support due to income losses from business donors who decreased their gift amount due to Covid

** Earned income increased dramatically due to contracts with Anne Arundel County Public Schools and starting new summer camp programs.

*** Fundraising income increased from golf tournament growing and adding an annual gala.

Statement of Financial Position

	FY '22	FY '21	FY '20
Assets	\$273,875	\$149,096	\$32,865
Liabilities	\$23,993	\$33,226	\$0
Equity			
Retained Earnings	\$115,830	\$32,865	\$25,812
Net Revenue	\$134,051	\$82,965	\$7,052

After School Programs

From leadership activities to business plan presentations to physical fitness, TCP after school programs provide elementary and middle school youth project-based and hands on experiences that produce positive outcomes in student's confidence, self-esteem, and academic performance.

TCP Young Leaders program

37 students served

21 @ MacArthur Middle School

16 @ Brooklyn Park Middle School

90% of students believe the program improved their self-awareness skills

86% of students increased their confidence & self-esteem

84% of students increased at least one letter grade in one subject

81% of students expressed being more comfortable with public speaking and working in diverse teams

Community Impact from TCP Student Initiatives

400 Hygiene Care Packages stuffed and delivered to local homeless

300 PB&J Sandwiches made and delivered to local homeless shelters

50 Pounds of litter picked-up and discarded

30 Care Packages for kids in the hospital packed and delivered

1 Park Spruce-up

5 garden beds built and planted with 100 plants

Basketball court repaved with court-size mural painted on it

Basketball backboards and rims replaced

Park gazebo demolished and rebuilt



Sports & STEM program

New program: Park Elementary School with math enrichment focus

20 students served

85% showed improvements in understanding and solving grade level math problems

85% of students increased their confidence & self-esteem



“ I feel that being in this program has made me a better person and I take a simple phrase that I learn to heart, that to me was so very helpful, “courage over comfort”. While in this program I have become comfortable being me and being the best me that I can be. ”

— Talula

Summer Camps

TCP summer camps bring rising 6-9th grade students a transformative learning experience that enhances camper's emotional intelligence and critical thinking and problem-solving skills. From improv public speaking to creating personal mission statements to STEAM-related activities, campers are continually challenged to push themselves out of their comfort zone.

Leaders in STEAM (New program)

30 middle school campers

90% of campers believe the program improved their self-awareness skills

87% of campers increased their confidence & self-esteem

83% of campers said they felt more equipped to be an effective leader

80% of campers expressed being more comfortable with public speaking and working in diverse teams

Community Service Outcomes

20 Oyster cages built for Oyster Recovery Partnership

4 raised garden beds built for Marley Glen School (school for disabled youth)

2.5 hours served at Severn Run Church's Food Pantry

1 hour served at Hope for All sorting and packing clothing and household necessities for local families in need



“ I wanted to personally thank you for the summer camp you put together. You clearly put a lot of time and thought into each component. The boys had such a positive transformative experience. It truly made an impression on them. ”

— Margaret, mother of TCP camper

TCP Baseball & STEM summer camp

23 elementary and middle school campers

85% of campers showed improvements in understanding and solving grade level math problems

Community Service Outcomes

2.5 hours served at Severn Run Church's Food Pantry

Your generous support helped serve

53 total campers

through TCP summer camps





TCP Charity Donors & Funders

aka the people and organizations that fuel TCP's success

Legacy Partners (\$10,000+)

Curt and Anita Anderson
Local Development Council
County Executive Community Support
Grant (ACDS)
Larry & Linda Schindling

Hall of Fame Partners (\$5,000- \$9,999)

M&T Bank
Hirsch Electric
Stuart and Michele Schmidt
Ray Streib
Bay Point Wealth (Jim Kantowski)
Janet Anderson & Don Nippard Birdie
Ball Golf Tournament Committee

MVP Partners (\$2,500-\$4,999)

Mid Atlantic Community Church
Belair Engineering
Shepherd Electric
Dave Gable/The Stone Store
Marty Loftus
Erik Pettersen
Carol Sisco
Skyline Technology Solutions
Take Back Our Streets

All-Star Partners (\$500-\$2,499)

Anne Arundel County Realtors
Association
Carrabbas (Pasadena, MD)

Global Alliant
Shawn Arnwine
Gail Button
John (Jock) Dyer
Sarah George
Robert Mayn
MOI, Inc
MWE Partnership
Padgett Family
Douglas Realty
SECU
Brian Szydlik
Charlie Wagner



People & Partners of TCP Charity

Board of Directors

Officers

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Andy Schindling; Executive Director,
The Complete Player Charity

Vice President:

Jake Womble; Senior VP and Senior
Commercial Banker, WesBanco

Secretary:

Suzy Shaw; Founding Partner; S-TechCo

Treasurer:

Jessica Gilbert; Senior Business
Relationship Manager

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On Message Inc

Niquelle Cotton; Owner; Q Consulting

Stuart Schmidt; Owner; Schmidt
Home Consultants

Brittany Stephens; Strategic Director;
Collegiate Directions, Inc

Mentors

Wendy Bernard ▪ Lindley Bucci ▪ Jessica
Campbell ▪ Kristie Clements ▪ Patrick Cole
▪ Kait Dawson ▪ Michelle Gellert ▪ David (Rocky)
Gonsalves ▪ Tina Ladabouche ▪ Brian Lynch
▪ Vincent Moulden

Program Partners

Abundant Life Church ▪ Capital SUP ▪ Church
at Severn Run ▪ DeWalt ▪ Gilbane ▪ Greystar
▪ Hope for All ▪ Live Water Foundation ▪ L2M
Architectures ▪ MOI Inc ▪ Newk's Eatery
▪ Oyster Recovery Partnership ▪ Skyline
Technology Solutions ▪ The Stone Store
▪ Wagner & Son's



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Where to Find Us

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www.tcpyouthempowerment.org