

# FY24

## Annual Report



# A Letter from Our Executive Director, Andy Schindling

This past year has taught me a lot as a leader. Most importantly, it has taught me how important our people are. As you read through this Annual Report, you will find numbers, words, sentences, and descriptions that reflect the outcomes and impact - aka, the fruit - TCP Charity produced in FY24. You will not find anything about the roots – aka TCP Mentors - of the tree that produced the fruit.

Therefore, this letter will portray my sincere gratitude and appreciation to our caring, dependable, enthusiastic, loving, motivating, and uplifting employees (Mentors) who show up day in and day out and pour their heart into the kids TCP has the privilege of serving. It's because of you – Mark, Jess, Lucas, Jerry, Omar, and Garrett – that TCP Charity has the reputation we have, summed up best by Mrs. Chisholm, Asst. Principal at Brooklyn Park ES; **“TCP shows up! Not a day goes by when TCP is not in the building. Our kids know that when they come to school, their TCP mentor will be here for them every day!”**



In FY24, our programs took off! The hard work and dedication of our employees and partners resulted in 383 youth served. Our newest program, Academic & Emotional (A&E) Mentoring, brought 60 2nd-5th grade students mentors who consistently showed up and challenged them to pursue academic excellence. By planting seeds of hope, encouragement, and love, having intentional conversations, investing emotionally in every child, and being present and available, our mentors cultivated deep, meaningful relationships with each and every student they served. Through this, TCP students transformed their perspectives about their futures and abilities, producing the following fruit – significant increases in math and reading proficiency levels, improvements in attendance and academic grades, and note-worthy improvements in decision-making.

On the other side of things, our longest-standing program, TCP Young Leaders, has six students who have been with us for three years, moving on to high school - Allan, Abigail, Bethany, Heather, Katelyn, and Sophia. All six students have overcome significant personal hurdles to make it out of 8th grade and are heading to high school with big dreams and aspirations. What fires me up the most is that all have expressed wanting to be a mentor during next year's summer camp and, if possible, be involved in our Young Leaders program next school year.

None of this would have been possible if it weren't for our fantastic mentors!

As you read about the remarkable impact and growth TCP experienced over the last 12 months, I hope you come to appreciate just how special the TCP team is. I also hope you consider how many more lives we can impact on a deep level by having you as part of the TCP Team.

Respectively,

*Andy Schindling*

Andy Schindling  
Founder & Executive Director

# About TCP Youth Empowerment

TCP Youth Empowerment was founded to provide underserved youth role models, opportunities, and experiences that will prepare them to overcome life's challenges. We are mentoring and empowering the leaders of tomorrow!

## OUR MISSION

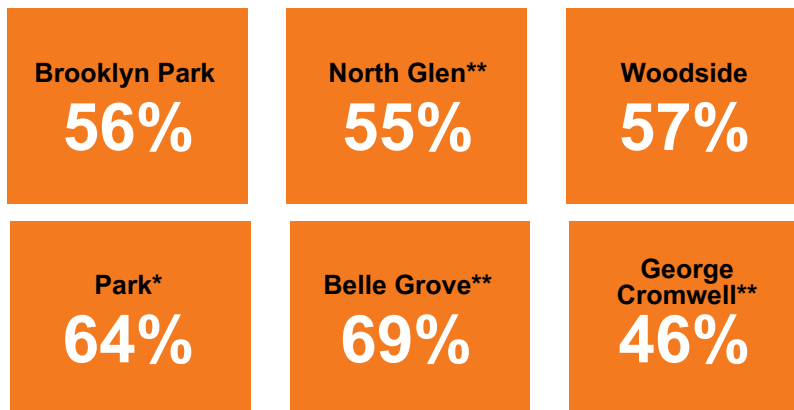
Through extracurricular experiences, TCP Charity is "Unleashing the Leader Within" underserved youth by equipping them with the character, confidence, and emotional intelligence needed to reach their full potential.

## OUR VISION

TCP Charity aspires for all youth to develop a sense of purpose and direction that leads them to live meaningful and impactful lives.

# Community Profile

Percentages of kids in Northern Anne Arundel County schools who are economically disadvantaged.



- **Brooklyn Park**
  - 16.7% of elementary and 9.6% of middle school students are grade-proficient in math.
  - 33.1% of elementary and 39.6% of middle school students are grade-proficient in English.
- **Glen Burnie:** elementary school students are 15.3% grade-proficient in math and 27.3% grade-proficient in English.
- $\geq 1/3$  of TCP schools are Latino

\*\* Asterisk highlights schools where we hope to expand TCP programming.

# Academic & Emotional Mentoring

TCP Academic & Emotional (A&E) Mentoring provides 2nd-5th grade students with positive role models to mentor and tutor students during school. Held five days per week, our mentors' primary focus is assisting, encouraging, and motivating students during English, Reading, and Math classes, helping them stay focused and on track during class activities.

Mentors work one-on-one or in small groups with their cohort, providing individualized instruction and support when needed. They also prepare and review customized homework related to what is being taught in students' classes. Mentors conduct daily lunch bunch with their cohort and other students from class. Lunch bunch time consists of students completing worksheets tailored to their specific academic needs, teaching and reinforcing students' writing skills to improve spelling. They also implement social and emotional learning activities to build positive communication and emotional response habits.



**60** students served in this program

**93%**

of students expressed an increase in confidence and self-esteem

**87%**

of students made improvements in class participation and behavior

**82%**

of students improved at least one letter grade in one core subject

**79%**

of students improved their attendance rate from the previous school year

**78%**

of 2nd & 3rd graders improved one letter grade in Reading proficiency

**72%**

of all TCP students improved one letter grade in Math proficiency



**- Flor, 5th Grader at Woodside Elementary**

"Before TCP, I was very shy. I didn't have much confidence... and math was tough for me. TCP taught me how to feel good about myself, overcome challenges, and be more comfortable working with others. Because of TCP, I became stronger and I am now confident in math. My grades are now all A's."

# TCP Young Leaders Program

TCP Young Leaders takes middle school youth on a self-growth journey to develop skills that prepare them for their future.



**LEADERSHIP:** We “Unleash the Leader Within” by developing students’ character, communication, collaboration, and self-awareness skills.



**LEARNING:** We prioritize education by integrating STEM and business fundamentals content into our activities.



**COMMUNITY SERVICE:** Our students create service learning projects to give back to their communities.



**SELF-GROWTH:** We empower students through a self-growth journey by utilizing a social and emotional framework.



## CAREER EXPLORATION FIELD TRIPS:

We connect our students to the professional world through hands-on learning experiences with business professionals.



### Business Plan

TCP students are taught key fundamentals to present a business plan on an idea that improves the quality of life in their community in a Shark Tank-style competition. Students learn to identify target markets, collect and interpret data, set budgets, and sharpen their public speaking and collaboration skills.



### Esthetics

In partnership with Excellence Esthetics, girls were taught the different aspects and services offered at a Beauty Salon and spa, including how to make healthy skin products, hair, and nail concepts and designs, and facials and masking.



### Woodworking

At the Chesapeake Arts Center's Makerspace, students learned to use saws, sanders, drills, and planers to build cutting boards, stepstools, and single-plant planters.



### Robotics

Students learned how to use the Scratch software to program Makeblock robot kits to perform specific actions that would lead the robot out of a maze and code video games with multiple levels.

## Making a Difference in Our Community



115 Pounds  
of Litter Collected



300 Hygiene Kits  
Donated to Local  
Shelters



20 Care Packages  
Made and Given  
to Foster Youth

# Sports & STEM

TCP Sports & STEM engages 3rd-5th grade students in physical fitness and sports activities to bring meaning and relevance to math, educate and encourage students on healthy eating habits and nutrition, and introduce students to coding.

**155**

students served in our Sports & STEM program

**93%**

of students expressed an increase in confidence and self-esteem

**87%**

of students made improvements in class participation and behavior

**83%**

of students improved one letter grade or more in math



## Summer Camps: Closing the Gap

### Leaders in STEAM

Two-week, full-day camps for rising 6-9th graders that develop self-awareness, communication, and self-advocacy skills through leadership development, career exploration and STEAM-focused activities and field trips.

**77 Students Served**

### Beautiful, Brilliant, and Bold Leaders

An all-girls program serving 6-10th grade females. Engaging modules explore students' natural gifts and talents, help build self-confidence and develop positive habits, and provide a foundation for girls to meet the challenges and opportunities life brings them.

**17 Students Served**

### Sports in STEAM

Two-week, full-day camps for rising 4th-6th graders. Activities include math and reading enrichment, sports and athletic competitions, team-building activities, coding and art field trips, and small group character development.

**40 Students Served**

# ➤ TCP Golf Tournament

For the 6th consecutive year, the TCP Golf Tournament hit a new fundraising record! After a rain delay, the day commenced with a great meal provided by Oscar's Alehouse East (Pasadena) followed by a shotgun start. At the end, winners were announced, raffle baskets were distributed, and reality sunk in. Through the rain and one-hour delay, we had 114 golfers finish and collected over **\$30,000** to support underserved youth in Brooklyn Park. Thank you to all the businesses that sponsored our tournament and the players who came out



# ➤ TCP Annual Gala

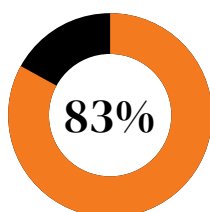
Our 3rd Annual Spring Gala was nothing short of inspirational. From increased confidence to significant improvements in reading and math proficiency, a tear-jerking speech from a student on how TCP has helped her overcome a trauma-filled childhood painted a beautiful picture of the impact TCP programs have made this school year. Through the generosity of our sponsors and guests, the 3rd Annual TCP Spring Gala raised **\$33,000** to support our important work.



# Fiscal Year Financials

## Statement of Activities

<b>Revenue</b>	<b>FY '24</b>	<b>FY '23</b>
Total Direct Public Support	\$118,691.72	\$119,415.32
Earned (Program Revenue)	\$474,067.00	\$214,267.62
Grants Income	\$148,477.41	\$90,750.00
Total Fundraising Event Tickets & Sales	\$95,500.99	\$78,895.80
<b>Total Revenue</b>	<b>\$836,742.62</b>	<b>\$503,860.74</b>
<b>Gross Profit</b>	<b>\$808,602.59</b>	<b>\$479,425.35</b>
<b>Expenses</b>	<b>FY '24</b>	<b>FY '23</b>
Fundraising	\$6,093.53	\$5,933.10
Operating	\$29,309.82	\$32,186.48
Payroll	\$313,544.16	\$159,787.37
Transportation	\$1,240.02	\$2,032.02
Program	\$87,797.67	\$88,648.66
<b>Total Expenses</b>	<b>\$436,899.65</b>	<b>\$286,569.77</b>
<b>Net Operating Revenue</b>	<b>\$371,702.94</b>	<b>\$192,855.58</b>



of Expenses  
are Program  
Expenses



## Statement of Financial Position

	<b>FY '23</b>	<b>FY '22</b>
<b>Assets</b>	\$861,823	\$478,127
<b>Liabilities</b>	\$24,467	\$24,820
<b>Equity</b>		
Retained Earnings	\$446,216	\$249,627
Net Revenue	\$391,140	\$154,457





## Donors and Funders

### Legacy Partners (\$10,000+)

- Baltimore Promise
- Curt and Anita Anderson
- Don Nippard Birdie Ball Golf Tournament
- County Executive Community Support Grant (ACDS)
- Community Foundation of Anne Arundel County
- Local Development Council
- Rotaract Club of Annapolis
- Sisco Associates

### Hall of Fame Partners (\$5,000-\$9,999)

- Andy & Leslie Price
- Anne Arundel Women's Giving Together
- Creston G. and Betty J. Tate Foundation
- Curio Wealth
- Greater Baybrook Alliance
- Hannon Armstrong
- Hirsch Electric
- Larry Burrows
- Loftus Masonry
- M&T Bank
- Ravens Foundation
- Sherwood Forest Community
- Wells Fargo Advisors (Brad Rude)

### MVP Partners (\$2,500- \$4,999)

- Dave Gable/The Stone Store
- Mathias Family Foundation
- Mid Atlantic Community Church
- Iron Rooster
- SECU
- Wes & Kim Anderson
- WesBanco

### All-Star Partners (\$500-\$2,499)

- |   |                           |
|---|---------------------------|
| • Anne Arundel County Realtors Assoc.     | • Homestead Gardens       |
| • Anne Arundel County Arts Council        | • Joe Mayer               |
| • Anne Arundel Watershed Stewards Academy | • Lauren Bielawski        |
| • Arundel Federal Savings Bank            | • Lois Findlay            |
| • Atlantic Prime Mortgage                 | • Matthew Gille           |
| • Brian Szdlk                             | • Mike Tilton             |
| • CNR Lighting                            | • Mitch Eckstrom          |
| • Douglas Realty                          | • MWE Partnership         |
| • Erik Petersen                           | • Onyx Creative           |
| • Gail Button                             | • Oscar's Alehouse (East) |
|   | • Robert Mayn             |
|   | • Shawn Arwine            |
|   | • Shepherd Electric       |

*Thank you our individual donors who donated and supported our programs this year.*

## ➤ Board of Directors

**Andy Schindling:** President/Founder (2016-Current)

**Jake Womble:** Vice President (2020-current);  
Finance Committee Chair

**Suzy Shaw:** Secretary (2021-Current);  
Marketing Committee Chair

**Jessica Gilbert:** Treasurer (2020-current);  
President-Elect, Finance Committee

**Curt Anderson:** (2016-Current);  
Development Committee

**Marcela Burbano:** (2023-current);  
Strategic Planning Committee

**Josh Falk:** (2023- current);  
Governance Committee Chair

**Stuart Schmidt:** (2019 – Current);  
Marketing Committee

**Rose Whitney:** (2023-Current);  
Treasurer-Elect, Finance Committee



## ➤ Staff

**Mark Russell:** Program Lead

**Jessica Penvose:** Program Lead

**Lucas Panzer:** Program Lead

**Jerry Mathis:** Program Mentor

**Omar Beattie:** Program Mentor

## ➤ Program Partners

Sisters in Sync • Excellence Esthetics  
Wagner Foodservice • Chesapeake Chapter  
Community Association Institute • Chesapeake Arts  
Center • Carter Machinery • DeWalt Stanley  
Black & Decker • Digital Harbor Foundation  
RestoreCore • Atlantic Maintenance Group  
RoofPro • Hamel Builders • Homestead Gardens  
Live Water Foundation • Capital SUP  
CNR Lighting • Anne Arundel Watershed Stewards  
SECU • Anne Arundel Community College  
Hope for All • The Blue Ribbon Project  
Mid Atlantic Community Church • Bragg Cafe  
Leadership Anne Arundel • Annapolis Maritime  
Museum • Bold Love Farm • GDA Productions  
Blackwall Barn & Lodge



# In Their Words: Student and Educator Testimonials

"When I first joined, I never said anything. But in my second year, I got close to the mentors and started to talk more and more. I got more confident by speaking in front of crowds and people I didn't know. I have close bonds with TCP mentors and I trust and love them so much."  
- **Heather**

"Let me say this as a classroom teacher who has felt the impact of TCP: there is no other program... I mean NO OTHER PROGRAM out there that is making as significant of an impact on our youth, not only academically but socially, as TCP Charity."  
- **Ms. Dacus - 4th grade Teacher at BPES**

TCP has lifted me up, teaching me about self-awareness, emotional intelligence, and proper communication. TCP pushed me out of my comfort zone, where I learned to be a leader. Mr. Andy would always find ways to help me shine, helping me take advantage of my smarts and creativity."  
- **Sophia**

"TCP has impacted me in several ways. Mr. Mark Huber kicked started my love for robotics by teaching me different styles of coding and the importance of working hard... This program helped me grow as a leader, giving me the confidence to speak up and make new friends."  
- **Allan**

"I have changed so much being in TCP that my family, friends, and teachers have noticed. I'm happier and positive with my mental and physical health. I learned so much that I can't find the words to express how thankful I am for TCP."  
- **Katelyn**

"Since TCP mentors have been in the building, behavioral incidents in the 5th grade dropped significantly and quickly. A contributing factor is having the TCP Mentors available for emotional support for the students. Their presence is making a huge impact."  
- **Mrs. Camacho; Asst. Principal, BPES**





# Looking to the Future: We Need Your Help!

As we move into FY25, consider joining the TCP Hall of Fame team by becoming a monthly donor. Monthly donors play a vital role in accomplishing our mission and will even more so in FY25 as we continue to attack the ever-increasing need in the schools we serve.

## Where Your Donation Goes

As a monthly donor, your support will help feed over 300 kids, provide scholarships for campers, and enable us to bring our Young Leaders community projects to life. Here are some of the other Hall of Fame Member Perks you can look forward to:

**Quarterly  
Financial  
Reports**

**First  
Access to  
Tickets for  
TCP Events**

**Access to  
Visit TCP  
Programs**

**Surprise  
Gifts and  
Swag from  
TCP**

## ➤ Three FY25 Goals to Support

By volunteering your time, making introductions, and engaging with TCP on social media, you can help us:

**Develop partnerships with Latino business owners and professionals to recruit volunteers, field trip partners, and hire additional Spanish-speaking employees.**

**Strengthen the foundation of our Board Committees which will improve our governance, fundraising, and events.**

**Lead a successful social media fundraising campaign to support summer camp scholarships.**

### Where to Find Us

The Complete Player Charity  
640 Ravenwood Dr, Glen Burnie, MD 21060

<https://www.tcpyouthempowerment.org/>

X @tcp\_ye

Instagram @tcpyouthempowerment

f @tcpyouthempowerment